Set	Items	Description
S1	672957	(INTERNET? OR WWW OR WORLD?(N2)WEB? OR ONLINE? OR ON()LINE-?) (N4) (SHOP? OR ORDER? OR PURCHAS? OR SALE? OR PRODUCT?(N2)-SELECT?)
S2	22920	(ALTERNATIV? OR ALTERNAT? OR ANOTHER? OR SECOND? OR SUBSTI-TUT?)(N8) ((INTERNET? OR WEB? OR ONLINE? OR ON()LINE? OR RETA-IL?) (N5) (SOURCE? OR STORE? OR PAGE? OR WEBSITE?))
S3	1084401	(RELAT? OR SIMILAR? OR CORRELAT? OR SUGGEST?(N2)ANOTHER? OR REPLAC? OR SUGGEST?) (N5) (ITEM? OR PRODUCT? OR MERCHANDIS? - OR GOOD? OR WARE?)
S4	511	S1 AND S2 AND S3
S5	61	S1(S2)S2(S)S3
S6	36	RD (unique items)
S7	995	S1(S)S2
S8	10	S7 (S) ((BILL? OR PAYMENT? OR PURCHAS?) (N3) (INFORMATION? OR DATA))

?

6/3,K/1   (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

01985975 49783895
Toys in 2000: A perspective on today's market
Botwinick, Stacy
Discount Merchandiser v40n2 PP: 57-60 Feb 2000
ISSN: 0012-3579 JRNL CODE: DMD
WORD COUNT: 2280

...TEXT: and exclusive toys that are often in scarce supply.

As an added convenience, customers who **shop   online** at retailers' sites
can save time and money by making returns or exchanges at any...

... market where the bulk of sales are concentrated in a very short period
encompassing a **relatively** small selection of hot **products** . Selling toys
is not like selling books and CDs, which sell generally year round. It...

6/3,K/2   (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

01909015 05-60007
Know thy buyer
Oberndorf, Shannon
Catalog Age v16n11 PP: 1, 26 Oct 1999
ISSN: 0740-3119 JRNL CODE: CTA
WORD COUNT: 808

...TEXT: officer" Ken Hawk.

Although he won't disclose average order figures, Hawk credits the larger
online   order sizes to the Web catalog's lack of space restrictions.
"We're not able to show many **related   items** in the print catalog because
of space and timing. Instead we try to show a...

... is not with the medium, but with the customer," says Daniel Lally,
director of public **relations** at home **goods** and gifts catalog Frontgate.
"The **Website** just gives customers **another** way to do business with us."

Like Frontgate, automotive parts and accessories cataloger Performance
Products...

6/3,K/3   (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

01604691 02-55680
Rating the online shopping experience
Freedman, Lauren
Catalog Age v15n4 PP: 83-86 Apr 1, 1998
ISSN: 0740-3119 JRNL CODE: CTA
WORD COUNT: 1581

...TEXT: Your online catalog should be able to communicate inventory
status. That way, you can immediately **suggest** an alternative if an **item**
is out of stock. Bloomingdale's suggested we visit one of its retail
locations to find an out-ofstock item, which seemed inappropriate, since we
had gone **online** to avoid going to the **store** ! In **another** case, we
received an e-mail confirmation but never received the item.

On a positive...

Brave new world
Thomas, Jerry W
Communication World v15n4 (Special Issue Supplement) PP: 38-39 Mar 1998

...TEXT: almost instantly over the Internet. This logistical function of
the Internet is developing rapidly.

The **Internet** will become a major **shopping** medium. **Internet** **shopping**
 will be increasingly **substituted** for traditional **retail** **stores** .
Virtual **stores** can be created **online** that replace, or have the
potential to **replace** , conventional retail stores for many **products** .
Consumers can shop for cars, furniture, houses, groceries, books, drugs,
and even clothing, without ever leaving the comfort and security of their
homes. As **Internet**   **shopping** grows in sophistication and popularity,
many traditional retail stores will be negatively affected. Some types...

... and retail real estate will face declining demand and falling prices as
consumers replace retail **shopping** with **online** **shopping** . Conversely,
shipping and delivery services, especially those with worldwide networks,
will experience booming business as...

Apple unveils Web sales strategy
Beale, Stephen
Macworld v15n2 PP: 25 Feb 1998

...TEXT: only the new PowerPC 750based Mac systems are available for custom
configuration.

In establishing an **online**   **sales** presence, Apple is taking aim at Dell
Computer, which has been highly successful selling PCs...

... you saw from Power Computing. To avoid conflict with retail channels,
Apple will sell its **products** at **suggested** list prices, just as it did
several years ago in an earlier shortlived direct-sales...

The brave new world of Internet marketing
Thomas, Jerry W
Direct Marketing v60n9 PP: 40-41 Jan 1998

...TEXT: almost instantly over the Internet. This logistical function of
the Internet is developing rapidly.

The **Internet** will become a major **shopping** medium. **Internet** **shopping**
 will be increasingly **substituted** for traditional **retail** **stores** .
Virtual **stores** can be created **on** line that replace, or have the

potential to **replac** ● , conventional retail stores ● many **products** . Consumers can shop ●r cars, furniture, houses, groceries, books, drugs, and even clothing without ever leaving the comfort and security of their homes. As **Internet** **shopping** grows in sophistication and popularity, many traditional retail stores will be negatively impacted. Some types...

... and retail real estate will face declining demand and falling prices as consumers replace retail **shopping** with **on** - **line** **shopping** . Conversely, shipping and delivery services, especially those with worldwide networks, will experience booming business as...

 6/3,K/7 **(Item 7 from file: 15)**
DIALOG(R)File 15:ABI/Inform(R)
(c) 2000 Bell & Howell. All rts. reserv.

01524164 01-75152
The Internet: What will the future bring?
Thomas, Jerry W
Nation's Restaurant News v31n43 PP: 46, 110 Oct 27, 1997
ISSN: 0028-0518 JRNL CODE: NRN
WORD COUNT: 1191

...TEXT: and have them delivered instantly. This logistical function of the Internet is developing rapidly.

The **Internet** will become a major **shopping** medium. **Internet** **shopping** increasingly will be **substituted** for traditional **retail** **stores** . Virtual **stores** can be created **on** -**line** that replace, or have the potential to **replace** , conventional retail stores for many **products** . Consumers can shop for cars, furniture, houses, groceries, books, drugs, and even clothing without ever leaving the comfort and security of their homes. As **Internet** **shopping** grows in sophistication and popularity, many traditional retail stores will be negatively impacted. Some types...

... and retail real estate will face declining demand and falling prices as consumers replace retail **shopping** with **on** - **line** **shopping** . Conversely, shipping and delivery services, especially those with worldwide networks, will experience booming business as...

 6/3,K/8 **(Item 8 from file: 15)**
DIALOG(R)File 15:ABI/Inform(R)
(c) 2000 Bell & Howell. All rts. reserv.

01154452 98-03847
ISDN: Ready for prime time
Strom, David
Forbes ASAP Supplement PP: 46-48 Feb 26, 1996
ISSN: 0015-6914 JRNL CODE: FBR
WORD COUNT: 1482

...TEXT: If it works, you know you are 100% digital.

Consulting Tips Where to get help **Goodman** **suggests** getting "a single point of contact if your phone company will do that. In California, for example, the **Internet** provider can **order** your router, phone service and setup for your ISDN line and Internet connection, which is...

 6/3,K/9 **(Item 1 from file: 9)**
DIALOG(R)File 9:Business & Industry(R)
(c) 2000 Resp. DB Svcs. All rts. reserv.

02828242 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Mass Merchants Prevail In Women's Shopping Trips
(Share of women who shop at mass merchants on weekly basis rose from 39% in
 1998 to 55% in 1999; some 76% of women shop at supermarkets on weekly

basis)
Marketing to Women, v⬤3, n 5, p 1+
May 2000
DOCUMENT TYPE: Newsletter; Survey ISSN: 1089-2958 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 543

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:
...by the expanding array of retail choices, both in terms of the growing
numbers of **retail** **stores** offering **similar** **merchandise** in close
proximity to one **another** , and also in new **shopping** options such as
online retailers.

REASONS FOR CHOOSING A RETAIL OUTLET
Type of retailer   % of women who choose on...

 6/3,K/10   (Item 2 from file: 9)
DIALOG(R)File   9:Business & Industry(R)
(c) 2000 Resp. DB Svcs. All rts. reserv.

02599955 (USE FORMAT 7 OR 9 FOR FULLTEXT)
BIG ENTERTAINMENT'S HOLLYWOOD.COM LAUNCHES ON YAHOO!JAPAN
(Big Entertainment launches Japanese version of its Hollywood.com film
 merchandising site on the Yahoo!Japan Website)
Asia Pulse, p n/a
October 12, 1999
DOCUMENT TYPE: Custom Wire (Southern & Eastern Asia)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 655

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:
...destination, receiving over 35 million page views per day.

Today, at over 18 million users (**source** : Nikkei), the Japanese **Internet**
market is the **second** largest in the world. With nearly 50% of those users
making **online** **purchases** (Nikkei), Japan also represents the world's
second largest online retail market with nearly $1...

 6/3,K/11   (Item 3 from file: 9)
DIALOG(R)File   9:Business & Industry(R)
(c) 2000 Resp. DB Svcs. All rts. reserv.

02503482 (USE FORMAT 7 OR 9 FOR FULLTEXT)
'GH,' Women.com roll holiday shopping guide
("Good Housekeeping" and Women.com will jointly produce an online shopping
 guide for the 1999 holiday season)
Advertising Age, v 70, n 27, p 46
June 28, 1999
DOCUMENT TYPE: Journal ISSN: 0001-8899 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 416

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:
...retailers. Consumers can enter either through the Web site or during a
visit to a **retailer** 's **store** .

The **second** phase is the ''Guide to Safely & Confidently **Shop** the
Internet ,'' a special pullout section in November's **Good** Housekeeping
and a **related** minisite on Women.com.

The final phase, in December, is a guide for last-minute...

6/3,K/12   (Item 4 from file: 9)
DIALOG(R)File   9:Business & Industry(R)
(c) 2000 Resp. DB Svcs. All rts. reserv.

02116442 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Mortgage and Title Insurers Set Their Sights on New Technology
(A number to technology driven processes and innovations like outsourcing
and bundling services may enable mortgage insurance companies and title
companies to continue growing)
Mortgage Technology, v 5, n 2, p 44
March 1998
DOCUMENT TYPE: Journal   (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 1675

 (USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:
...bundling of its products will be linked and delivered by RAPID.

FASTWeb, First American's **Internet** -based **order** entry and processing
system, is an **online**   **source** for many of the company's customers.

 Another link in the growth chain for First American is CREDCO, a credit
reporting subsidiary. A...

 6/3,K/13   (Item 5 from file: 9)
DIALOG(R)File   9:Business & Industry(R)
(c) 2000 Resp. DB Svcs. All rts. reserv.

01880889 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Make Internet Shopping by Credit Card Risk-Free
(Women are not hitting the 'Net for shopping in great numbers)
About Women & Marketing, v 10, n 6, p 13+
June 1997
DOCUMENT TYPE: Newsletter ISSN: 1089-2958   (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 623

 (USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:
...easier to locate

Improving credit card security

Adding more visuals and graphics

Improving software/increasing **Internet** efficiency

Developing payment **alternatives**
 Source : Fram, Eugene and Grady, Dale B., **Internet**   **Shoppers** : Is There
a Surfer Gender Gap? Published in Direct Marketing, January 1997; sample:
254 female...

...Street, Garden City, NY 11530-5571

User-Friendliness, Easier Searches Will Lead
Women to Make **Internet**   **Purchase**

	Agree	Neither agree nor disagree	Disagree
Internet shopping is	29%	33%	37%
cumbersome			

May do more **Internet**

Source: Rochester Institute of Technology, 1996

The Internet Provides Women with...

6/3,K/14   (Item 1 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2000 The Gale Group. All rts. reserv.

02352765   SUPPLIER NUMBER: 57563608   (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Making the Home/School Connection With Corporate Help.(Industry Trend or
 Event)(Directory)**
Carter, Jim
Technology & Learning, 20, 3, 26
Oct, 1999
DOCUMENT TYPE: Directory   ISSN: 1053-6728   LANGUAGE: English
RECORD TYPE: Fulltext; Abstract
WORD COUNT: 3177   LINE COUNT: 00285

...   find local businesses to sponsor the Web site in exchange for
advertising blocks on the **pages** .
        Yet **another** relevant **Web** service is offered by Electric
Schoolhouse (www.eschoolhouse.com), which, in addition to selling safety-
related   products and services, hosts this free site. Registration (which
costs nothing) is required to enter the...

6/3,K/15   (Item 2 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2000 The Gale Group. All rts. reserv.

02288550   SUPPLIER NUMBER: 54414268   (USE FORMAT 7 OR 9 FOR FULL TEXT)
**E-Commerce: SkyMall Unveils E.Commerce Strategy; Plans to Launch Travel
 Site, Implement E.Commerce via Broad Band Technologies and Pursue
 Workplace Web Initiatives.(Company Business and Marketing)**
EDGE, on & about AT&T, NA
April 19, 1999
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 1863   LINE COUNT: 00159

TEXT:
     ...a comprehensive one-stop site that provides consumers with a broad
selection of best-selling **merchandise** and travel-**related** services and
content that is easy to navigate and provides unique and entertaining
consumer experiences...

...also plan to further refine our systems and processes to allow us to
expand our **merchandise** offering and provide travel-**related** services and
content." Three upgrades of the skymall.com site are expected to be
implemented...

...the speed, performance and scalability of the site, including reducing
the time to serve up **Web**   **pages** . The **second** upgrade is also expected
to improve the collaborative filtering technology SkyMall recently
implemented to allow...

...the catalog industry by securing relationships directly with the
manufacturers and other major distributors of **product** . To date, SkyMall
has secured **relationships** with numerous manufacturers and other
distributors in categories that include electronics, health-**related**
products and home furnishings. In connection with the second phase of the

planned infrastructur●upgrades, the...placement fees ●d more variable margin agreements as ● expects to realize more of its sales over the **Internet** . Summary. "Research shows that consumers are quickly accepting the **Internet** as a new **shopping** medium, with about half of the households in the U. S. that had Internet access making at least one **purchase on -line** in the last six months," stated Bob Worsley. "We believe the fourth quarter of 1999 will present us with important opportunities in this new era of **Internet shopping** and we plan to capitalize on these opportunities by executing the strategies we have discussed...

6/3,K/16 (Item 3 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2000 The Gale Group. All rts. reserv.

02228121 SUPPLIER NUMBER: 21209530 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Where Does it Hurt?(health and nutrition information Web sites)(Directory)
Beizer, Doug
PC Magazine, v17, n19, p40(1)
Nov, 1998
DOCUMENT TYPE: Directory ISSN: 0888-8507 LANGUAGE: English
RECORD TYPE: Fulltext
WORD COUNT: 480 LINE COUNT: 00043

... Cabinet, Nutrition and Diet Aids, and Mouth Care. Click on a category and you see **related** Fuisz **products** . Click on a specific product and get more information about it as well as the price. Then, you may **order** the product **online** if you wish. The site is adding a section called Mirkin's Corner, which will...

6/3,K/17 (Item 1 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2000 McGraw-Hill Co. Inc. All rts. reserv.

00972276
CAN I TRY (CLICK) THAT BLOUSE (DRAG) IN BLUE?
Business Week November 9, 1998; Pg 86; Number 3603
Journal Code: BW ISSN: 0007-7135
Section Heading: Marketing
Word Count: 680 *Full text available in Formats 5, 7 and 9*

BYLINE:
By De'Ann Weimer in Chicago

TEXT:
... to upcoming birth dates, anniversaries, and holidays. It lets them create electronic wish lists of **products** they want friends or **relatives** to buy for them. And it sends them targeted E-mail messages offering special sale prices on items, based on their past buying patterns. All offer the **online shopper** something other catalog giants can't match, says Lauren Freedman, president of e-tailing Group...

6/3,K/18 (Item 1 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1461790 HSM131
Mosaic to Partner With IndigoCity.com to Form Cyber-School

DATE: April 26, 1999 10:39 EDT WORD COUNT: 501

... destination slated to go live April 30, 1999. The site will feature multiple channels with **related** content and **merchandise** for **purchase online** . The features include complete travel bookings, custom CDs, entertainment news, a large database of luxury...

6/3,K/19   (Item 2 from file: 813)

1359605   SFM041
CNET Rolls Out Merchant Program on Shopper.com

DATE: October 19, 1998   11:55 EDT   WORD COUNT: 783

... Hardware Street   and   NECX,   to take part in a new merchant marketing
program   on CNET **Shopper** .com (http://**www** .**shopper** .com). The new
program   creates   opportunities   for merchants to purchase preferred
placements in Shopper.com...

... terms of the new program, merchants will pay CNET for each lead
generated to their **online** **stores** . At the end of the **second** quarter,
CNET reported that it generated more than 40,000 leads per day at its
Shopper.com service. Shopper.com (formerly ComputerESP), which launched in
June, 1998, is the **Internet** 's largest comparison **shopping** resource for
computer- **related** **products** with a directory of 100,000 products and one
million prices.

    "When users come to...

6/3,K/20   (Item 3 from file: 813)

1293668   CGW008
AnotherUniverse.com Wins Bidding War for Rights to Pakkins' Land

DATE: June 17, 1998   08:02 EDT   WORD COUNT: 624

...the merchandise it sells.

    To expand the reach of "Pakkins' Land" to a wider audience,
AnotherUniverse   .com   has   created   a   "Pakkins'   Land" **website**
(www.PakkinsLand.com) that features new episodes every week as well as an
archive of...

... The site also offers free games, coloring pages and other activities
based on the series. **Related**   **merchandise** such as children's books,
animated features, plush toys, action figures and video games will be
developed through a licensing agreement. All merchandise will be promoted
on the **website** and offered through **AnotherUniverse** .com's **online**
 cyberstore and traditional mail- **order** catalog as well as through
traditional retail channels.

    "Pakkins' Land" comic books and trade paperbacks...

6/3,K/21   (Item 1 from file: 636)

04077365   Supplier Number: 53633938   (USE FORMAT 7 FOR FULLTEXT)
Web Marketing Campaigns Give Smaller Players a Chance.
Interactive PR & Marketing News, v6, n2, pNA
Jan 22, 1999
Language: English   Record Type: Fulltext
Document Type: Newsletter; Professional
Word Count: 922

    (USE FORMAT 7 FOR FULLTEXT)
TEXT:

...Ryan had develope⬤n aggressive online marketing ⬤paign to retain in-store customers an⬤gain **online** **shoppers** , she might have been able to keep Tom Hanks and his bookstore chain at bay...

...locations. "We're selling a hell of a lot of books," says Mike Cuthbert, the **store** 's **Internet** **sales** director. "The **Web** has turned into almost **another** **store** for us and it's definitely helping to drive customers to the stores." Second Story...

...premiums for finding books; * it provides faster service, usually mailing within a day of the **order** ; * it catalogues its selections **online** daily so customers can see what new books show up every day; and * the all ...

...staff can provide a much higher level of personal service. "Books are ideally suited for **sale** on the **Internet** and we're very happy to be in books," he says. "But there's no...

...for the Association for Interactive Media. "You don't have to sell all types of **products** , but by establishing affiliate **relationships** ... you can definitely broaden your appeal." The small store also has a built-in advantage...

6/3,K/22   **(Item 1 from file: 621)**
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2000 The Gale Group. All rts. reserv.

02542049   Supplier Number: 62789251   (USE FORMAT 7 FOR FULLTEXT)
Stamps.com Introduces iReturn Services for Internet Merchants.
PR Newswire, pNA
June 19, 2000
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 851

...   those surveyed indicated they would buy more online if they could return items easily.
      "Since **shopping** on the **Internet** has taken hold, every holiday season has earned a distinction based on real customer issues...

...streamlined fulfillment processes. However, many have yet to conquer the costly and frustrating customer experience **related** to returning and exchanging **merchandise** ," added Parks.
      The iReturn services manage returns from customers after any online purchase. The services...

6/3,K/23   **(Item 2 from file: 621)**
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2000 The Gale Group. All rts. reserv.

02523200   Supplier Number: 62439303   (USE FORMAT 7 FOR FULLTEXT)
Ecount and NBC Internet Team to Offer New Ways to Instantly Shop, Send and Receive Money Anywhere Online.
PR Newswire, pNA
May 23, 2000
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 845

...   people may need to transact online.
      "Just as NBCi offers something for everyone, Ecount's **products** are for everyone. This **relationship** allows Ecount to deliver our industry-leading products to NBCi's broad base of users...

...providing all consumers with the ability to buy things online -- whether it's directly from **another** person or from any of the **Web** 's most

recognized **stores** ."
     About Ecount
        Founded in 1997 as C/Base, Ecount is the leading provider of online
...

6/3,K/24   **(Item 3 from file: 621)**
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2000 The Gale Group. All rts. reserv.

02441158   Supplier Number: 61230546 (USE FORMAT 7 FOR FULLTEXT)
The Box Music Network Completes National Roll-Out of "Box Fusion," First
Fully-Programmed Interactive TV/Web Convergence Service.
Business Wire, p1118
April 4, 2000
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1093

...   fans locally and nationwide."
     Coming soon, BOX FUSION users will have the ability to make **online**
purchases of music, merchandise and tickets, among other **products** , that
relate to the artist, music video or concert they're watching on The Box.
Viewers will...

...and sponsors, and be able to download coupons, request information and
brochures, and "bookmark" a **website** for further exploration at **another**
time. Since its inception, viewer commerce has been a core component of The
Box's...

6/3,K/25   **(Item 4 from file: 621)**
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2000 The Gale Group. All rts. reserv.

02136505   Supplier Number: 55327947 (USE FORMAT 7 FOR FULLTEXT)
Yahoo! Welcomes OnHealth.com as a Premier Merchant.
Business Wire, p0059
August 3, 1999
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 657

...   and Yahoo! Get Local Health.
     Yahoo! visitors will gain direct access to OnHealth.com's **online**
store sections offering **alternative** health-**related**   **merchandise** :
Vitamins and Herbs, Holistic Woman, Foods, and Healthy Home. Consumers will
be able to use...

6/3,K/26   **(Item 5 from file: 621)**
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2000 The Gale Group. All rts. reserv.

01827586   Supplier Number: 54110200 (USE FORMAT 7 FOR FULLTEXT)
Internet Product Sales Up 500% At Natural Health Trends Corp.'s Kaire
Subsidiary.
Business Wire, p0082
March 16, 1999
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 442

...   Trend Expected To Continue
     Natural Health Trends Corp. (the "Company") (NASDAQ:NHTC) announced
today that **internet** based **sales** of the natural health **related**
product line of its Kaire Nutraceutical Inc. subsidiary have gone from 1%
of sales in June...

6/3,K/27   (Item 6 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2000 The Gale Group. All rts. reserv.

01528345   Supplier Number: 47346382   (USE FORMAT 7 FOR FULLTEXT)
Gaming Lottery reports fourth quarter and fiscal 1997 year end results.
Business Wire, p05011071
May 1, 1997
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1139

...   final sale of the Company's wholly owned subsidiaries involved in
the manufacture of paper **related** gaming **products** , enabling GLC to
strictly focus its efforts on becoming a dominant player in the electronic
...

...on schedule to launch the "beta" site of GalaxiWorld, the Company's
entertainment and gaming **website** , by the end of the **second** calendar
quarter with select games to test the financial security aspect of the
site, although...

6/3,K/28   (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2000 The Gale Group. All rts. reserv.

07660826   Supplier Number: 63399646   (USE FORMAT 7 FOR FULLTEXT)
Goodbye, Consumers; Hello, Dictators.(consumers to dictate success in
 Internet commerce)(Brief Article)
BOTKIN, DANNET L.
Marketing News, v24, n4, p28
June 26, 2000
Language: English   Record Type: Fulltext
Article Type: Brief Article
Document Type: Magazine/Journal; Trade
Word Count: 933

...   it up. It was not fast, efficient and easy, as promised, so I did
not **order** from the company again.
     Online customers are too finicky and too busy for poor service.
Remember, they are in control. They can purchase **similar**   **items** from a
hundred different places online within minutes, In the cyberworld, if you
upset one...

6/3,K/29   (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2000 The Gale Group. All rts. reserv.

06452665   Supplier Number: 55058416   (USE FORMAT 7 FOR FULLTEXT)
`GH,' WOMEN.COM ROLL HOLIDAY SHOPPING GUIDE: RELIABILITY TEST A REQUIREMENT
 FOR ADVERTISERS.
Kerwin, Ann Marie
Advertising Age, p46
June 28, 1999
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Tabloid; Trade
Word Count: 417

...   retailers. Consumers can enter either through the Web site or
during a visit to a **retailer** 's **store** .
     The **second** phase is the ``Guide to Safely & Confidently **Shop** the
Internet ,'' a special pullout section in November's **Good** Housekeeping
and a **related** minisite on Women.com.
     The final phase, in December, is a guide for last-minute...

6/3,K/30   (Item 3 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)

06247593   Supplier Number: 55427972   (USE FORMAT 7 FOR FULLTEXT)
Internet shopping takes off.
Mathews, Ryan
Grocery Headquarters, v65, n3, p56(2)
March, 1999
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Tabloid; Trade
Word Count: 948

```
...      Investment or financial services                    8
      Food and drink                                   8
      Artwork, posters, etc.                           4
      Other                                           13
```

    Source : The Second Annual Ernst & Young **Internet Shopping** Study
    While not everyone is comfortable buying online, many consumers
reported using the Internet as...

...prior to making purchases elsewhere. Nearly half of the survey
respondents said they researched computer-**related   products   online** ,
but **purchased** them elsewhere; 35% did the same with books; 34% with
consumer electronics; and 28% with...

6/3,K/31   (Item 4 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)

06147834   Supplier Number: 53930195   (USE FORMAT 7 FOR FULLTEXT)
**Elcom Adding Internet Auction Capabilities to Expand Internet Sales Site;
 Technology License Will Enhance elcom.com's Internet Sales Site With
 Auctioning Capabilities.**
Business Wire, p1286
Feb 23, 1999
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 846

...   second quarter, office supplies and other products. In addition,
elcom.com intends to create a **second   Internet   sales   website** using
its existing infrastructure for its subsidiary in the U.K. during 1999 and
offer...

6/3,K/32   (Item 5 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)

05892959   Supplier Number: 53090226   (USE FORMAT 7 FOR FULLTEXT)
**PC Connection Re-Launches www.pcconnection.com With Enhanced Customer
 Service Features.**
Business Wire, p1274
Oct 16, 1998
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 525

...   an e-commerce solution that can address an ever-increasing number
of users."
     In the **second** quarter 1998, PC Connection's total **Internet -
sourced** net **sales** exceeded 7.9 percent, for a 32 percent sequential
increase over the first quarter 1998...

6/3,K/33   (Item 6 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)
(c) 2000 The Gale Group. All rts. reserv.

02480217   Supplier Number: 43274859 (USE FORMAT 7 FOR FULLTEXT)
MAINTENANCE SOFTWARE: **The next generation**
Chemical Week, p33
Sept 2, 1992
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1100

...   conventional wisdom of what a system should do - the firm has added
a client/server **alternative** to its mainframe offering. Bonner & Moore's
Computerized **On -Line** Maintenance, **Purchasing** , and **Store** system,
which it originally developed together with Amoco Chemical, keys on the
CMMS function of...

6/3,K/34   (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2000 The Gale Group. All rts. reserv.

10711283   SUPPLIER NUMBER: 53449554   (USE FORMAT 7 OR 9 FOR FULL TEXT)
If you've got it, flaunt it. (On the Record) (online video sale) (Column)
Wilson, Wendy
Video Business, 18, 49, 12(1)
Dec 7, 1998
DOCUMENT TYPE: Column   ISSN: 0279-571X   LANGUAGE: English
RECORD TYPE: Fulltext
WORD COUNT: 415   LINE COUNT: 00037

...   themed films into one "department." Traditional retailers have long
created similar holiday boutiques within their **stores** , but some **online**
retailers are taking such **merchandising** to **another** level.
      Gift **suggestions** at Reel.com come as specific and as innovative as
"For Your Cousin Who Didn...

...Hollywood" gift boutique at its Web site.
      Because these merchants must sell consumers on the **online**   shopping
 experience as well as specific videos and DVDs, they must constantly work
to provide a...

...computable" environment. If for no other reason, paying a visit to these
online retailers may **suggest** new ways to **merchandise**   **products** in a
physical store.
      In a recent conversation with an online retailer, we commented on...

6/3,K/35   (Item 1 from file: 20)
DIALOG(R)File   20:World Reporter
(c) 2000 The Dialog Corporation plc. All rts. reserv.

03779350 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Online Shopping Clicks In
Frances Katz and Patti Bond
KRTBN   KNIGHT-RIDDER   TRIBUNE   BUSINESS   NEWS   (ATLANTA JOURNAL AND
CONSTITUTION)
December 17, 1998
JOURNAL CODE: KAJC   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 857

  (USE FORMAT 7 OR 9 FOR FULLTEXT)

...   superstores, and VanStory expects that to increase 350 percent next
year.

Office Depot sees the **Web** **page** as another channel of distribution rather than a **replacement** for its sprawling **warehouse** -style stores. But the company does expect **online** **shopping** to impact its catalog business, VanStory said.
        Newcomers to online shopping headed straight for the...

6/3,K/36 **(Item 2 from file: 20)**
DIALOG(R)File 20:World Reporter
(c) 2000 The Dialog Corporation plc. All rts. reserv.

03004829 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Consumers Hone Bargain-Shopping Skills despite Rising Incomes
Jessica Guynn
KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (CONTRA COSTA TIMES, CALIF)
October 05, 1998
JOURNAL CODE: KCCT   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 3268

    (USE FORMAT 7 OR 9 FOR FULLTEXT)

...   that the average consumer is spending less money percentagewise on apparel and more on home-**related** **products** , computer-**related** **products** and entertainment, including eating away from home. Consumers are much more interested in seeking value...

... best to value-conscious shoppers? A: The Gap. Banana Republic. Target. They're all offering **similar** **products** . It's just at different ends of the spectrum. I can see the same person...department stores (33 percent), WSL says. Mass merchandisers, the Wal-Marts and Targets of the **retail** world, have now bypassed department **stores** to become the **second** most shopped outlet. The highest net increase in shopping frequency for retail stores were home improvement stores, mass merchandisers, supermarkets and food/drug combos and supercenters **Internet** and **online** **shopping** also increased dramatically in popularity. Most shopping outlets lure shoppers from all income levels; in...

8/3,K/1 **(Item 1 from file: 15)**
DIALOG(R)File 15:ABI/Inform(R)
(c) 2000 Bell & Howell. All rts. reserv.

01838276 04-89267
Virtual cash gets real
Larsen, Amy K
Informationweek n736 PP: 46-58 May 31, 1999
ISSN: 8750-6874   JRNL CODE: IWK
WORD COUNT: 3947

...TEXT: increasingly offering bill presentment and payment services via the Internet (April 19, p. 18; www.**informationweek** . com/730.**bill** .htm). The services are not **alternatives** to credit cardsthey support after-**purchase** payment of **online** and physical- **store** transactions-but they're evidence of the growing interest and comfort that both businesses and...

8/3,K/2 **(Item 2 from file: 15)**
DIALOG(R)File 15:ABI/Inform(R)
(c) 2000 Bell & Howell. All rts. reserv.

01114993 97-64387
Focus on: Software solutions for field/inside sales integration
Lohr, Greg
Telemarketing v14n3 PP: 38-42 Sep 1995
ISSN: 0730-6156 JRNL CODE: TLM
WORD COUNT: 1938

...TEXT: but care should be taken to be sure they match the focus of a

specific Web page.

The **second** issue that must be addressed before on-line electronic
marketing can be fully integrated is that of getting qualified prospect
purchase requirements **information** . This is solved by using interactive
sales or intelligent presentation software to query the **on -line** visitor
about their **purchasing** requirements automatically. Once captured, this
data is automatically passed to the applicable salesperson through the...

8/3,K/3 **(Item 1 from file: 16)**
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2000 The Gale Group. All rts. reserv.

07600778   Supplier Number: 63635192 (USE FORMAT 7 FOR FULLTEXT)
Olympus America Launches Web Partner Program.
Photo Trade News, v64, n6, p33
June, 2000
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 483

...   code. An interactive program powered by Mapquest will provide maps
and directions to the selected **retailer** 's **store** location.
     The **second** level, **Web** Link, is for Olympus **retailers** who have a
physical **store** and a **Web** site which includes e-commerce capability.
Dealers can be linked from the Olympus Web site...

...section of the retailer's e-commerce Web site. This will allow consumers
to gather **information** and then actually **purchase**   **online** from a Web
Link dealer's own site.
     The third level, Web Host, is targeted...

8/3,K/4   **(Item 2 from file: 16)**
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2000 The Gale Group. All rts. reserv.

07483488   Supplier Number: 62774419 (USE FORMAT 7 FOR FULLTEXT)
Computer buyers are urged: Try it, you'll like it!
Avery, Susan
Purchasing, v128, n10, ps116
June 15, 2000
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1130

...   added service since 1996. Password-protected Web sites called
"Premier Pages" include account-team contact **information** ; **purchase**
history; order status; product specifications; configurations; pricing
information ; and capability to **purchase** computer hardware, software and
peripherals online. Users at corporate customer locations may go into a...

...items to a shopping cart, save the cart for future ordering or approval
from a **second** party, then **order** all the items **online** . Registration is
required for custom **stores** but not for publicly accessed stores.
     Dell has integrated its site with its business process...

8/3,K/5   **(Item 1 from file: 148)**
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2000 The Gale Group. All rts. reserv.

12246912   SUPPLIER NUMBER: 62774419   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Computer buyers are urged: Try it, you'll like it!
Avery, Susan
Purchasing, 128, 10, s116
June 15, 2000

...   added service since 1996. Password-protected Web sites called
"Premier Pages" include account-team contact **information** ; **purchase**
history; order status; product specifications; configurations; pricing
information ; and capability to **purchase** computer hardware, software and
peripherals online. Users at corporate customer locations may go into a...

...items to a shopping cart, save the cart for future ordering or approval
from a **second** party, then **order** all the items **online** . Registration is
required for custom **stores** but not for publicly accessed stores.
      Dell has integrated its site with its business process...

 8/3,K/6   (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2000 The Gale Group. All rts. reserv.

12220820   SUPPLIER NUMBER: 62712483   (USE FORMAT 7 OR 9 FOR FULL TEXT)
CATCHING UP.
Chandler, Graham
Oilweek, 51, 23, 79
June 5, 2000
ISSN: 0030-1515   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 1438   LINE COUNT: 00118

...   for several firms, including Husky Oil and Canadian Natural
Resources Ltd., on its Virtual Warehouse **Website** .
      Another niche fitting with **on** -**line** commerce is acquiring and
divesting oil and gas properties, providing prospective **purchasers** with
on -**line**   **data** rooms and virtual interpretation centres.
      Schlumberger's IndigoPool.com website, for example, offers these and
...

 8/3,K/7   (Item 3 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2000 The Gale Group. All rts. reserv.

08777445   SUPPLIER NUMBER: 18378501   (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Products and services. (part 4, from Drinking Fountains through Gratings
 and Handrails)(1996 Municipal Index Special issue)(Directory)**
American City & County, v111, nSPEISS, p86(25)
April 30, 1996
DOCUMENT TYPE: Directory   ISSN: 0149-337X   LANGUAGE: English
RECORD TYPE: Fulltext; Abstract
WORD COUNT: 28328   LINE COUNT: 02212

...   FEATURE-RICH AND INTEGRATED, FLEXIBLE WITH EASE OF USE. DATA
INTEGRITY AND SECURITY. USER-DEFINED **ON** -**LINE** HELP SEE OUR AD ON **PAGE**
54.
      DATA WEST CORPORATION, 1061 E. **Second** Ave.. P.O Box 2064, Durango,
CO 81302. (800) 748-2271: (970) 259-2330; FAX...

...Payable, Purchase Order Control (Encumbrance Accounting), Cash Receipts,
Payroll, Inventory, Fixed Assets. and Cost Accounting. **BILLMASTER** , **Data**
West's acclaimed utility **billing** /**information** system. can accommodate
many optional add-one. such as automated meter reading, service orders, and
...
...including DOS, Windows. PC LANs (Novell, Lantastic), SCO-UNIX, and IBM
RS/6000. E-Mail: **SALES2** @dwcorp.com: **Internet** : http//www dwcorp.com
      EDEN SYSTEMS, INC., 507 Industry Dr., Seattle, WA 98117 (800)
343-3827; FAX...

 8/3,K/8   (Item 4 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB

08200722   SUPPLIER NUMBER: 17609569   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Focus on: software solutions for field/inside sales integration.
Telemarketing, v14, n3, p38(5)
Sep, 1995
ISSN: 0730-6156   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 2062   LINE COUNT: 00179

...   but care should be taken to be sure they match the focus of a
specific **Web**   **page** .
     The **second** issue that must be addressed before on-line electronic
marketing can be fully integrated is that of getting qualified prospect
purchase requirements **information** . This is solved by using interactive
sales or intelligent presentation software to query the **on -line** visitor
about their **purchasing** requirements automatically. Once captured, this
data is automatically passed to the applicable salesperson through the...

8/3,K/9   (Item 1 from file: 20)
DIALOG(R)File   20:World Reporter
(c) 2000 The Dialog Corporation plc. All rts. reserv.

03269073 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Bell Mobility Opens First-Of-Its-Kind Bilingual Internet Store
CANADA NEWSWIRE
October 29, 1998
JOURNAL CODE: WCNW   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 254

   (USE FORMAT 7 OR 9 FOR FULLTEXT)

...   Marketing Services at Bell Mobility. ``We wanted to provide our
customers with something beyond just **another** showcase on the Web. Through
our bilingual interactive **Internet**   **store** , a home **shopper** will find
traditional retail features including product **information** , **payment**
options, safe and secure transactions and home delivery service. It's
simple, convenient and available...

8/3,K/10   (Item 2 from file: 20)
DIALOG(R)File   20:World Reporter
(c) 2000 The Dialog Corporation plc. All rts. reserv.

01306379
**ClearCommerce and Sun Team Up to Offer E-Commerce Transaction Solution For
   Solaris Operating Environment; ClearCommerce's Award-Winning Merchant
   Engine 2.0 Now Available to Sun Customers**
PR NEWSWIRE
March 31, 1998   16:15
JOURNAL CODE: WPRW   LANGUAGE: English   RECORD TYPE: FULLTEXT
WORD COUNT: 464

     ... the 34th largest catalog company with sales to more than 120
countries, will use the **Internet** to expand the current **sales** channels
that include mail-order catalog and **retail**   **stores** . "ClearCommerce is
providing customers with **another**   solid **alternative** for building an
electronic commerce Web site," said Katherine Webster, group manager,
electronic commerce, Sun...

... other key partners to deliver a total, robust and reliable solution."
Availability and Pricing For **information** on **purchasing** ClearCommerce
Merchant Engine 2.0 with Sun Microsystems' products contact ClearCommerce
sales at 888-280...
?